

**MODIFICATION #1**  
**SOLICITATION #: CC-GUIS003-17**

**Business Opportunity**

*Change the Location of Required and Authorized Services within Exhibit 4 from:*

**Exhibit 4. Draft Contract CC-GUIS003-17 - Required and Authorized Services**

Required Services	Location
Passenger Ferry	City of Pensacola, Pensacola Beach, and Fort Pickens
Land Shuttle Transportation	Fort Pickens Historic District
Food & Beverage	Onboard ferry, Mine Storeroom Building and Campground Store (beginning March 15, 2018)
Retail	Mine Storeroom Building and Campground Store (beginning March 15, 2018)
Bicycle Rental	Mine Loading Building and Campground Store (beginning March 15, 2018)
Self-Service Coin-Operated Laundry	Campground Restrooms (beginning March 15, 2018)
Authorized Services	Location
Additional Ferry Service	Ferry service between City of Pensacola, Pensacola Beach, and Fort Pickens; Ferry service during special events; Weekdays during shoulder seasons, off season, and extended hours beyond the required schedule.
Kayak & Stand-Up Paddleboard Rentals	Locations approved by the Service (beginning March 15, 2018)
Regular & Power-assist Bicycle & Beach Chair/Umbrella Rentals	Locations approved by the Service (beginning March 15, 2018)
Mobile Food Truck Service	Locations approved by the Service (beginning March 15, 2018)

*Source: National Park Service*

*To the following:*

**Exhibit 4. Draft Contract CC-GUIS003-17 - Required and Authorized Services**

Required Services	Location
Passenger Ferry	City of Pensacola, Pensacola Beach, and Fort Pickens
Land Shuttle Transportation	Fort Pickens Historic District
Food & Beverage	Onboard Ferry and Mine Storeroom Building (beginning on effective date of Contract) Campground Store (Authorized beginning on effective date of Contract and Required beginning on March 15, 2018)

<b>Retail</b>	Mine Storeroom Building (beginning on effective date of Contract) Campground Store (Authorized beginning on effective date of Contract and Required beginning on March 15, 2018)
<b>Bicycle Rental</b>	Mine Loading Building and Campground Store (Authorized on effective date of Contract and Required beginning March 15, 2018)
<b>Self-Service Coin-Operated Laundry</b>	Campground Restrooms (Authorized beginning on effective date of Contract and Required beginning on March 15, 2018)
<b>Authorized Services</b>	<b>Location</b>
<b>Additional Ferry Service</b>	Ferry service between City of Pensacola, Pensacola Beach, and Fort Pickens; Ferry service during special events; Weekdays during shoulder seasons, off season, and extended hours beyond the required schedule
<b>Kayak &amp; Stand-Up Paddleboard Rentals</b>	Locations approved by the Service
<b>Regular &amp; Power-assist Bicycle &amp; Beach Chair/Umbrella Rentals</b>	Locations approved by the Service
<b>Mobile Food Truck Service</b>	Locations approved by the Service

Source: National Park Service

## **Draft Contract**

### ***Replace SEC. 3. SERVICES AND OPERATIONS, (a) Required and Authorized Visitor Services from the following:***

During the term of this Contract, the Director requires and authorizes the Concessioner to provide the following visitor services for the public within the Area:

(1) Required Visitor Services. The Concessioner is required to provide the following visitor services during the term of this Contract:

	<b>Service</b>	<b>Location</b>
i.	Passenger Ferry	City of Pensacola, Pensacola Beach, and Fort Pickens
ii.	Land Shuttle Transportation	Fort Pickens Historic District
iii.	Food & Beverage	Onboard ferry, Mine Storeroom Building and Campground Store (beginning March 15, 2018)
iv.	Retail	Mine Storeroom Building and Campground Store (beginning March 15, 2018)
v.	Bicycle Rental	Mine Loading Building and Campground Store (beginning March 15, 2018)
vi.	Self-Service Coin-Operated Laundry	Campground Restrooms (beginning March 15, 2018)

Ferry Transportation: Provide seasonal passenger ferry service between the City of Pensacola, Pensacola Beach and Fort Pickens during the period mid-March through the end of October. At minimum ferry service will include six departures and six arrivals at each of the three locations served.

Land Shuttle Transportation: Provide passenger shuttle transportation service from the Fort Pickens ferry docks to various locations throughout the Fort Pickens Historic District during periods when the ferry is operating.

Food & Beverage: Provide food & beverage service onboard the ferry vessels; Provide snack bar-type food & beverage service at the renovated Mine Storeroom Building beginning in March 2018; Provide limited snack-bar type food & beverage service at the Campground Store beginning in March 2018.

Retail: Sell convenience/sundry items at the renovated Mine Storeroom Building and at the Campground Store; Sell souvenirs/gifts at the Mine Storeroom Building and Campground Store; Sell groceries at the Campground Store. All retail services begin in March 2018.

Bicycle Rentals: Provide bicycle rentals at the Mine Loading Building and Campground Store; All bicycle rental services begin in March 2018.

Self-Service Coin-Operated Laundry: Provide coin-operated self-service laundry services at designated restrooms within the Area Campground beginning in March 2018.

(2) Authorized Visitor Services. The Concessioner is authorized but not required to provide the following visitor services during the term of this Contract:

	<b>Service</b>	<b>Location</b>
i.	Additional Ferry Service	Ferry service between City of Pensacola, Pensacola Beach, and Fort Pickens; Ferry service during special events; Weekdays during shoulder seasons, off season, and extended hours beyond the required schedule
ii.	Kayak and Stand-up Paddleboard Rental	Locations approved by the Service (beginning March 15, 2018)
iii.	Regular & Power-assist Bicycle & Beach Chair/Umbrella Rentals	Locations approved by the Service (beginning March 15, 2018)
iv.	Mobile Food Truck Service	Locations approved by the Service (beginning March 15, 2018)

Additional Ferry Service: Provide expanded ferry service beyond the required schedule, in the shoulder and off-peak seasons and during other times as approved by the Park; Provide ferry service during special events.

Kayak and Standup Paddleboard Rental: Provide rental of kayaks and paddleboards at locations approved by the Service beginning after March 15, 2018.

Regular & Power-assist Bicycle & Beach Chair/Umbrella Rentals: Provide regular and power-assist bicycle rentals and beach chair/umbrella rentals at locations approved by the Service beginning after March 15, 2018.

Food & Beverage: Provide mobile food truck service at locations approved by the Service beginning after March 15, 2018.

**To the following:**

During the term of this Contract, the Director requires and authorizes the Concessioner to provide the following visitor services for the public within the Area:

(1) Required Visitor Services. The Concessioner is required to provide the following visitor services during the term of this Contract:

	<b>Service</b>	<b>Location</b>
i.	Passenger Ferry	City of Pensacola, Pensacola Beach, and Fort Pickens
ii.	Land Shuttle Transportation	Fort Pickens Historic District
iii.	Food & Beverage	Onboard Ferry and Mine Storeroom Building (beginning on effective date of Contract) Campground Store (Authorized beginning on effective date of Contract and Required beginning on March 15, 2018)
iv.	Retail	Mine Storeroom Building (beginning on effective date of Contract) Campground Store (Authorized beginning on effective date of Contract and Required beginning on March 15, 2018)
v.	Bicycle Rental	Mine Loading Building and Campground Store (Authorized beginning on effective date of Contract and Required beginning on March 15, 2018)
vi.	Self-Service Coin-Operated Laundry	Campground Restrooms (Authorized beginning on effective date of Contract and Required beginning on March 15, 2018)

Ferry Transportation: Provide seasonal passenger ferry service between the City of Pensacola, Pensacola Beach and Fort Pickens during the period mid-March through the end of October. At minimum ferry service will include six departures and six arrivals at each of the three locations served.

Land Shuttle Transportation: Provide passenger shuttle transportation service from the Fort Pickens ferry docks to various locations throughout the Fort Pickens Historic District during periods when the ferry is operating.

Food & Beverage: Provide food & beverage service onboard the ferry vessels; Provide snack bar-type food & beverage service at the renovated Mine Storeroom Building; Provide limited snack-bar type food & beverage service at the Campground Store as an Authorized Service.

Retail: Sell convenience/sundry items at the renovated Mine Storeroom Building and at the Campground Store; Sell souvenirs/gifts at the Mine Storeroom Building and Campground Store; Sell groceries at the Campground Store.

Bicycle Rentals: Provide bicycle rentals at the Mine Loading Building and Campground Store.

Self-Service Coin-Operated Laundry: Provide coin-operated self-service laundry services at designated restrooms within the Area Campground.

(2) Authorized Visitor Services. The Concessioner is authorized but not required to provide the following visitor services during the term of this Contract:

	<b>Service</b>	<b>Location</b>
i.	Additional Ferry Service	Ferry service between City of Pensacola, Pensacola Beach, and Fort Pickens; Ferry service during special events; Weekdays during shoulder seasons, off season, and extended hours beyond the required schedule
ii.	Kayak and Stand-up Paddleboard Rental	Locations approved by the Service
iii.	Regular & Power-assist Bicycle & Beach Chair/Umbrella Rentals	Locations approved by the Service
iv.	Mobile Food Truck Service	Locations approved by the Service

Additional Ferry Service: Provide expanded ferry service beyond the required schedule, in the shoulder and off-peak seasons and during other times as approved by the Park; Provide ferry service during special events.

Kayak and Standup Paddleboard Rental: Provide rental of kayaks and paddleboards at locations approved by the Service.

Regular & Power-assist Bicycle & Beach Chair/Umbrella Rentals: Provide regular and power-assist bicycle rentals and beach chair/umbrella rentals at locations approved by the Service.

Food & Beverage: Provide mobile food truck service at locations approved by the Service.

## **Proposal Package**

The following page numbers are clarified:

### ***Principal Selection Factor 3, Subfactor 3(b) is changed from:***

Using no more than five (2) pages

#### ***To the following:***

Using no more than five (5) pages

### ***Secondary Selection Factor 1, Subfactor 1(a) is changed from:***

Limit your response to no more than three (2) pages for Subfactor 1(a).

#### ***To the following:***

Limit your response to no more than three (3) pages for Subfactor 1(a).

### ***Secondary Selection Factor 2, Subfactor 2(a) is changed from:***

Limit your response to no more than five (2) pages for Subfactor 2(a).

#### ***To the following:***

Limit your response to no more than five (5) pages for Subfactor 2(a).

## **Exhibit H**

***The following exhibit is added to the Contract:***

Exhibit H – Intellectual Property Licensed Marks

## **Appendices**

***The following Appendices have been replaced:***

Appendix O is replaced with a new Tram Specification document

Appendix X is replaced with a new Escambia County Assigned Facilities document