

Alaska Regional Update

Prospectuses, New Contracts, and New Leases

- No prospectuses or leasing requests for proposals were issued in FY2012.
- All Alaska concession contracts are 1998 law contracts. None of these contracts are extended or expired, and all leases are current.

Planning

- The Final Denali Vehicle Management Plan/EIS for Denali National Park & Preserve was issued in June 2012. A 30-day public comment period on the “Final Plan” ended on July 29, 2012 (see <http://parkplanning.nps.gov/document.cfm?documentID=48231>). The final plan represents the culmination of a 4-year planning process that determined a preferred alternative for managing vehicle use on the 92-mile Denali Park Road for the next 15-20 years. Completion of this plan is an essential pre-requisite for crafting the prospectus for the Denali bus concession contract (DENA001).
- DENA001 – This prospectus for the principal concession at Denali National Park & Preserve is projected to be released in July 2013. Services include bus tours, bus transportation, food/beverage, retail, and campgrounds.
- GLBA001 – This prospectus for Glacier Bay Lodge in Glacier Bay National Park & Preserve is scheduled for release in January 2013. Services include lodging (56 rooms), a day-tour boat, food/beverage, and retail. A site visit was conducted on August 15, 2012. The site visit document will be available on the park website: <http://www.nps.gov/glba/parkmgmt/businesswithpark.htm>
- KATM901 & 902 – A prospectus for two contracts for guided sport hunting in Katmai National Park & Preserve is scheduled to be released in January 2013.
- WRST018 – A prospectus for guided walking tours of the historic Kennecott Mine in Wrangell St. Elias National Park & Preserve is scheduled to be released in October 2012.
- DENA005, 006, 008, 009, 010 – A prospectus for five contracts for guided mountaineering services on Mount McKinley and surrounding peaks in Denali National Park & Preserve is scheduled to be released in February 2013.

Staffing

- Kevin Apgar, Concession Program Manager, Alaska Region, will retire at the end of December 2012. We all wish Kevin the very best!
- Scott Burch, Concession Specialist, Denali National Park & Preserve, transferred to Crater Lake National Park in August 2012. Denali plans to advertise for his replacement.

Intermountain Regional Update

Prospectuses, New Contracts, and New Leases

- TC-AMIS002-12 – Southwest Lake Resorts, LLC, was selected to provide marina services at Amistad National Recreation Area under a temporary contract not to exceed December 31, 2015.
- CC-GRCA034-12 – Bright Angel Bicycles, LLC, was selected to provide bike rental and limited food & beverage and retail on the South Rim of Grand Canyon National Park for a 10-year term.
- CC-TICA001-12 – Timpanogos Cave Concessions, the incumbent concessioner, was selected to provide food & beverage and limited retail at Timpanogos Cave National Monument for a 10-year term.
- CC-ROMOXXX – Thirteen contracts for guided horseback tours (originating outside the park) at Rocky Mountain National Park were awarded for 10-year terms.

- CC-GRTE004-12 – The incumbent concessioner, now known as Triangle X Partnership, was selected to provide dude ranch operations at Grand Teton National Park for a 13-year term.
- CC-GRTE005-13 – American Alpine Club, the incumbent concessioner doing business as Grand Teton Climbers’ Ranch, was selected to operate rustic accommodations at Grand Teton National Park for a 10-year term.
- CC-YELL077-13 – Proposals to provide lodging, retail, food & beverage, campground, marina, transportation and other services within Yellowstone National Park are due October 15, 2012.
- CC-ROMO004/007-13 – A prospectus to provide firewood sales in Rocky Mountain National Park was released in September.

Planning

- GLAC002 - This prospectus for lodging, food services, and retail in Glacier National Park is projected to be released in fall 2012.
- GRTE024, 025, 032 – This prospectus for winter operations in Grand Teton National Park is projected to be released in late 2012.
- GRTE005/GRTE009 – Prospectuses for guided mountain climbing in Grand Teton National Park are projected to be released in early 2013.
- CANY022, 024, 025, 026, 027 – Prospectuses for backcountry vehicle tours and calm-water tours in Canyonlands National Park are projected to be released in early 2013.
- GRCA001/003 – Prospectuses for lodging, food services, retail, campgrounds, tours, and groceries at Grand Canyon National Park are projected to be released in early 2013.
- Additional projects underway or starting soon include prospectus development for MEVE001 (Mesa Verde National Park), PEFO001 (Petrified Forest National Park), GLCA002 and GLCA003 (Glen Canyon National Recreation Area), ZION001 (Zion National Park), WHSA001 (White Sands National Park), BICA007 (Bighorn Canyon National Park), Dinosaur National Monument River Runners, Yellowstone National Park Horse Outfitters, and Yellowstone National Park Snowcoach/Snowmobile operations.

Staffing

- Jenny Sommers joined IMR Concessions as a Concessions Management Specialist in January 2012. She previously worked in IMR Contracting.
- Bill Haviland, Concessions Management Specialist, retired on April 30, 2012.
- Paula Bauer joined the Intermountain Region in August 2012 as a Concessions Management Specialist at Carlsbad Caverns National Park.

Midwest Regional Update

Prospectuses, New Contracts and New Leases

- CC-HOSP002 – The contract for Buckstaff Bathhouse operations at Hot Springs National Park was awarded in January 2012.
- BUFFxxx – Prospectuses for 12 canoe-rental contracts have been issued, and the evaluation process has been completed.

Planning

- JEFF001 – The prospectus for vending/food carts at the Arch (Jefferson National Expansion Memorial) is projected to be released very soon. A change in the scope of services (adding food carts) has made the contract fully competitive.

- OZAR012-13 – This contract for boat rentals and retail operations at Ozark National Scenic Riverways is MWR’s last 1965 Act contract. Pending final condition assessment information and work on flood issues, this prospectus is projected to be released sometime in FY2013.
- OZAR015-13 – Big Spring Lodge: Pending final condition assessment information and work on flood issues, this prospectus is projected to be released sometime in FY2013.
- HOSP001-13 – Observation tower at Hot Springs National Park: Pending final condition assessment information, this prospectus is projected to be released sometime in FY2013.
- INDU001-13 – Work has begun on a prospectus for a new concession opportunity for food and beverage services at Dunes Beach area at Indiana Dunes National Lakeshore
- NIOB – Development continues on the commercial services strategy that will become part of the Niobrara National Scenic River management plan.
- Several major leasing projects, including one involving unique residential structures at Indiana Dunes National Lakeshore, are currently underway.

Staffing

- Frank Pinero will work part-time for MWR on prospectus development and leasing while continuing to work part-time for Gateway National Recreation Area.
- MWR plans to advertise a 4-year term position for Concession Assistant.

National Capital Regional Update

Prospectuses, New Contracts, and Leases

- TC-ROCR004 – Approval has been granted to award a temporary contract for Jack’s Boat House (boat rental and storage) at Rock Creek Park.
- CC-NAMA001 – A new contract for food carts on Pennsylvania Avenue (National Mall and Memorial Parks) has been awarded.
- CC-GWMP003 – A concessioner for marina operations in George Washington Memorial Parkway will be selected soon.
- TC-GWMP004-12 and TC-NAMA002-12 – Two temporary concession contracts were awarded for vehicle tour services at Arlington National Cemetery and the area around the National Mall.
- CC-NACC003 – Development has begun on a prospectus for regional hospitality services.

Planning

- James Creek Marina – This prospectus will be updated and reissued.
- Golf courses (East Potomac, Langston, and Rock Creek) – This project will be restarted in the next few months.

Staffing

- Liz Tinker, a project manager who split her time this past year between the WASO program and the NCR program, will transition to NCR full-time this month.

Northeast Regional Update

Prospectuses, New Contracts, and New Leases

- CC-GATE021 -12 and CC-GATE023 -12 – JBAY, LLC, was selected to operate each of these concession contracts for beach club operations at Gateway National Recreation Area.

- CC-SHEN001-13 – The selection of the next concessioner is projected to be announced before the new contract for lodging, food services, and retail at Shenandoah National Park is awarded on or before January 1, 2013.
- CC-ACAD001-13 – The prospectus for the sole Acadia National Park opportunity for retail and food services was released on July 18, 2012. Proposals are due November 20, 2012.

Planning

- COLO001 – This prospectus for retail services at Colonial National Historical Park is projected to be released within the next couple months.
- COLO006 – This prospectus for food services at Colonial National Historical Park is projected to be released within the next couple months.
- BOST002 – This prospectus for food services at the Charlestown Navy Yard within Boston National Historical Park is projected to be released during the 2nd quarter of FY2013.

Contract Management

- The Northeast Region continues to conduct “Business Services Assessments” at several parks. These reviews focus on providing park-level specialists with the latest policy updates, assistance in planning and preparing for prospectus development, and a full, thorough review of each park’s contract management program. To date, the efforts have been successful in improving NPS concession management consistency across the region.
- In support of the NPS’ Healthy Foods in Parks initiative, the Northeast Region and Washington Commercial Services Programs have taken proactive steps toward encouraging healthy, sustainable, and local foods by increasing the required standards in several prospectuses (SHEN001, ACAD001, GATE021, and GATE023).

Pacific West Regional Update

Prospectuses, New Contracts, and New Leases

- CC-CRLA003-12 – This contract for trolley services at Crater Lake National Park was awarded to The Shuttle, Inc., on May 1, 2012.
- CC-OLYM001-12 – This contract for lodging, food service, and retail at Olympic National Park was awarded to DNC Parks & Resorts at Kalaloch, Inc., effective September 20, 2012.
- TC-OLYM002-12 – This temporary contract for lodging at Olympic National Park was awarded to ARAMARK Sports & Entertainment, LLC, on June 15, 2012.
- CC-HAVO001 – This contract for lodging, food service, and retail at Hawai’i Volcanoes National Park was awarded to Hawai’i Volcanoes Lodge Company, LLC, on August 15, 2012.
- CC-LAKE017-13 – This contract for rafting and marina operations on Lake Mohave, part of Lake Mead National Recreation Area, was awarded to the incumbent concessioner, Willow Beach/Black Canyon, LLC.
- CC-ROLA003-13 – This contract for floating resort operations in Ross Lake National Recreation Area was awarded to the incumbent concessioner, Ross Lake Resort, Inc.
- CC-SEKI006-13 – Proposals for the lodging, food service, and retail contract at Kings Canyon National Park were due August 28, 2012.
- CC-LAKE004-12 – This prospectus for ferry services on Lake Mead was reissued on August 28.
- CC-MORA002-13 – This prospectus for lodging, food service, and retail at Mount Rainier National Park was released June 21, 2012. Proposals are due October 16, 2012.
- CC-MOJA001-13 – This prospectus for food service at Mojave National Preserve was released September 6, 2012. Proposals are due November 28, 2012.

- A Request for Proposals (RFP) for a master residential lease at two areas of Golden Gate National Recreation Area will be issued this month. Additionally, a Request for Expressions of Interest for the Fort Baker Marina at Golden Gate and possibly three RFPs for equestrian leases at Golden Gate will be issued sometime in FY2013.

Planning

- LARO001 – This prospectus for marina operations at Lake Roosevelt National Recreation Area is projected to be released later this fall.
- LAKE010 – This prospectus for marina operations at Echo Bay at Lake Mead National Recreation Area is projected to be released within the next 60 days.
- YOSE003 – This prospectus for the El Portal Market at Yosemite National Park is projected to be released in the spring of 2013.
- OLYM002 – This prospectus for Log Cabin Resort at Olympic National Park is projected to be released in the spring of 2013.
- YOSE004 – This prospectus for lodging, food services, retail, and related services at Yosemite National Park is projected to be release in the early fall of 2013.

Possessory Interest (PI) and Leasehold Surrender Interest (LSI)

- PI negotiations with some concessioners at Lake Mead National Recreation Area are projected to begin this year, and work continues toward settling the PI at Sequoia National Park.
- Efforts toward settling the LSI associated with the El Portal Gas Station at Yosemite National Park continue.

Staffing

- Two acting Chiefs did a great job this summer at Yosemite National Park—the work that Ethan McKinley and Tara Riggs have done, as well as the strong support from the entire Yosemite team, is greatly appreciated. Congratulations and welcome to Kris Kirby, who has been selected as the new Chief of Business and Revenue Management at Yosemite National Park, and will be stationed there permanently starting this fall.
- Kris's previous job as Chief of Commercial Services at Lake Mead will be filled as soon as possible.
- Congratulations also to Jessica Carter, who has been selected as the new Chief of Business Management at Golden Gate National Recreation Area.
- Welcome to Scott Burch, formerly of Denali National Park & Preserve, who has taken over the concessions role at Crater Lake National Park.
- A much belated welcome to Lauren Newman, formerly of Santa Monica Mountains National Recreation Area, who has taken over concessions duties at Death Valley National Park.

Southeast Regional Update

Prospectuses, New Contracts, and New Leases

- CC-BISC002-12 – This contract for boat tours at Biscayne National Park was awarded on September 3, 2012.
- CC-EVER004-12 – This contract for tours at Shark Valley within Everglades National Park was awarded on January 1, 2012.
- CC-BUIS001-12 – This contract for boat tours at Buck Island Reef National Monument was awarded on July 1, 2012.

- CC-BLRI002-13 – This prospectus for retail operations at Blue Ridge Parkway was released on June 7, 2012. Proposals are due September 20, 2012.
- CC-BLRI008-13 – This prospectus for retail operations at Blue Ridge Parkway was released on April 26, 2012. Proposals were received on or before July 27, 2012, and an announcement on the selection of the new concessioner is pending.
- CC-BLRI010-13 – This prospectus for boat rentals at Blue Ridge Parkway was released on July 27, 2012. Proposals are due October 16, 2012.
- CC-BLRI011-13 – This prospectus for lodging, food/beverage, and retail operations was released on May 26, 2012. Proposals are due October 10, 2012.
- CC-BISO001-14 – This prospectus for stable operations at Big South Fork National River and Recreation Area was released on June 28, 2012. Proposals are due September 14, 2012.
- CC-GUIS002-13 – This prospectus for campground store and snack bar services at Gulf Islands National Seashore was released on August 2, 2012. Proposals due October 4, 2012.
- CAHA004 – This prospectus for a fishing center and boat tours at Cape Hatteras National Seashore is projected to be released later this fall.

Planning

- Prospectus development has begun for a new concession opportunity at Chatahoochee River National Recreation Area.
- EVER001 – This prospectus for the operations at Flamingo (Everglades National Park) is projected to be released this winter.
- CALO001 – This prospectus for ferry operations at Cape Lookout National Seashore is projected to be released this winter.
- BISO001 – This prospectus for operations at Charit Creek Lodge at Big South Fork National River and Recreation Area is projected to be released this winter.
- CUIS001 – This prospectus for ferry services at Cumberland Island National Seashore is projected to be released next spring.

Concession Contract Backlog Update

Action on 1965 Act Contracts During FY2012

- Alaska Region – No backlog contracts
- Intermountain Region – No releases
- Midwest Region – No releases
- National Capital Region – No releases
- Northeast Region
 - SHEN001
- Pacific West Region
 - ROLA003
 - LARO001
 - SEKI006
- Southeast Region
 - BLRI002
 - BLRI004

Backlog of expired 1965-Act contracts on October 1, 2011	30
Releases (1st time only)	6
Remaining backlog	24

Projected Releases for FY 2013

Region/Park	CONCID	Operations	Projected Release FY/Q	1965 Act
ARO/KATM	KATM901, 902	Hunting guide	FY13/2	
ARO/DENA	DENA005, 006, 008, 009, 101	Mountaineering guide	FY13/2	
ARO/DENA	DENA001	Transportation, F&B	FY13/4	
ARO/GLBA	GLBA001	Lodging, F&B, tour boat	FY13/2	
ARO/WRST	WRST018	Guided walking tours	FY13/1	
IMR/CANY	CANY022, 024, 025, 026, 027	Backcountry vehicle tours; calmwater river trips	FY13/2	
IMR/GLAC	GLAC002	Lodging, F&B, vehicle tours	FY13/1	X
IMR/GRCA	GRCA001	Lodging, F&B, transportation	FY13/2	
IMR/GRCA	GRCA003	Retail	FY13/2	X
IMR/GRTE	GRTE024, 025, 032	Winter operations	FY13/1	
IMR/GRTE	GRTE005, 009	Mountaineering guide	FY13/2	
MWR/JEFF	JEFF001	Vending, F&B	FY12/4	
MWR/OZAR	OZAR012	Canoe rental/retail	FY13/2	X
MWR/OZAR	OZAR015	Lodging	FY13/2	
MWR/HOSP	HOSP001	Observation tower	FY13/4	
NCR/NACE	NACE006	Marina	FY13/4	
NER/BOST	BOST002	F&B	FY13/4	
NER/COLO	COLO001	Retail	FY13/1	
NER/COLO	COLO006	F&B	FY13/1	
PWR/LAKE	LAKE010	Marina	FY13/1	
PWR/LARO	LARO001	Marina	FY13/1	X
PWR/OLYM	OLYM002	Lodging	FY13/3	
PWR/YOSE	YOSE003	Market	FY13/3	
PWR/YOSE	YOSE004	Lodging, F&B, retail	FY13/4	X
SER/BISO	BISO001	Lodging	FY13/2	
SER/BLRI	BLRI013	F&B	FY13/2	
SER/CAHA	CAHA004	Marina	FY13/1	X
SER/CALO	CALO001	Ferry	FY13/2	
SER/CUIS	CUIS001	Ferry	FY13/3	
SER/EVER	EVER001	Marina, F&B, lodging	FY13/2	