

Alaska Regional Update

Prospectuses, New Contracts and New Leases

- CC-KATM901, 902 – These contracts have been awarded.
- Klondike Gold Rush NHP –One lease has been awarded, and planning to re-solicit for the two other properties.

Planning

- DENA001 –Work continues on the prospectus for the principle concession (bus tours, bus transportation, food/beverage, retail, and campgrounds) and plan to release it later this spring.
- DENA005, 006, 008, 009, 010 – Work continues on the prospectus for five concession contracts for guided mountaineering services on Mount McKinley and surrounding peaks in Denali National Park & Preserve and the prospectus is planned to be released late summer or early autumn 2014.
- KATM002, 003, 004, 005, 006, 007 - Work continues on the prospectus for these boat storage contracts.
- LACLXXX – Work on the prospectus for hunting guide concession contracts has been delayed until later this year.
- GLBA vessel tours: Work on this prospectus is planned to commence later this year.
- GLBA001 – Work continues on developing the new prospectus for this operation and the prospectus is planned to be released this spring.

Staffing

- We plan to fill our staff vacancy later this spring, which will enable us to work on several delayed projects.

Intermountain Regional Update

Prospectuses, New Contracts and New Leases

- CC-GLAC002-14 – This contract was awarded to Xanterra Parks & Resorts, Inc., in early January.
- CC-GRTE024, 025, 032- 13 (GRTESKI) – CC-GRTE024-04 and CC-GRTE032-04 has been extended for a year or until a new contract is effective due to an ongoing protest. CC-GRTE025-14 was awarded to Powder Hounds, Inc.
- CC-GRTE009/GRTE012 - These contracts were awarded to the incumbent concessioners, Exum Guide Service and School of American Mountaineering, Inc. dba Exum Mountain Guides and The Mountain Guides, Inc. dba Jackson Hole Mountain Guides, respectively.
- CC-CANY022, 024, 025 – This prospectus was released on April 30, 2013, and responses received on July 2, 2013. Selection is still pending. The existing contracts were extended until December 31, 2014.
- CC-CANY026, 027 – This prospectus for calm water transportation, cargo hauling, and interpretive tours in Canyonlands National Park was released on July 11, 2013, and responses received on September 9, 2013. Selection is still pending. The existing contracts were extended until December 31, 2014.
- CC-DINO001, 002, 003, 005, 008, 009, 010, 011, 012, 014, and 015 - The prospectus for up to 11 guided interpretive river trips contracts at Dinosaur National Monument in spring 2014 is planned to be re-released.
- CC-GRCA001 –The prospectus for South Rim operations at Grand Canyon National Park was released on August 6, 2013, but received no responsive proposals. A revised prospectus was released on March 11, 2014 with proposals due by May 12, 2014.

- CC-GRCA003 - The prospectus for lodging, food & beverage, retail, and other services at Grand Canyon National Park was released on August 6, 2013. Work is still continuing on evaluating the proposals and a selection is hoped to be announced in late spring.
- CC - MEVE001-15 –This prospectus was released on December 9, 2013, and a substantial revision was made on February 7 due to a lower initial investment. Proposals are due on April 2, 2014.
- CC-YELL5XX - 14 - The prospectus has been released for 23 oversnow contracts for guided interpretive oversnow vehicle tours within Yellowstone National Park to implement the park's winter use plan. Proposals have been and continue to be evaluated.
- CC-YELL500-14 – The prospectus was released for one contract for guided snowmobile and snowcoach tours, cross-country ski tours, and overnight camping on February 28 with proposals due on March 31, 2014.
- CC-GLAC004-14 –The prospectus was released for backcountry lodging and food service on March 14 with proposals due on May 15.

Planning

- Projects also underway or starting soon include prospectus development for concession contracts in Petrified Forest National Park (retail, food & beverage), Glen Canyon National Recreation Area (lodging, retail, food & beverage, marinas and medical clinic), Zion National Park (trail rides), White Sands National Monument (retail), Bighorn Canyon National Recreation Area (marina), Yellowstone National Park (stock outfitters), Padre Island National Seashore (windsurfing and retail), Canyonlands National Park (river) Bandelier National Park (retail and food and beverage).

Staffing

- Dick Swihart left to become the Chief of Concessions at the National Mall and Memorial Parks.

Midwest Regional Update

Prospectuses, New Contracts and New Leases

- CC-OZAR012- 14 - Proposals have been received for this operation (Akers Ferry for canoe livery and convenience store) in Ozark National Scenic Riverways and we are awaiting the response to a request for additional information from the panel. This solicitation should be wrapped up by the end of April 2014.
- HOSP Leases - Proposals have been received for the Requests for Proposals (RFP) for the Hale historic structure on Bathhouse Row and the Libby historic structure within Hot Springs National Park and those proposals are planned to be evaluated later this spring.
- SLBE - In September 2013, a Request for Expression of Interest (RFEI) was released for the Sleeping Bear Dunes Inn within Sleeping Bear Dunes National Lakeshore to determine proper authorization (lease or concession contract) depending upon services identified with initial work to begin during summer 2014. Preliminary proposals were due March 14, 2014.
- Indiana Dunes National Lakeshore is located just south of the city of Chicago. A master lease partnership is being explored with Indiana Landmarks, a State not-for profit organization that works with the NPS to sublease multiple sites within the park including historic homes that were part of the 1934 Chicago World's Fair Century of Progress homes showcasing the modern conveniences and building materials at the time of the fair. Other leases include the Solomon Enclave and the Lundstrom homes commemorating the unique architectural designs of the early mid-19th century home styles. The region and park are reaching out to NE Region for amortization assistance for considering large investments in property.

Planning

- NIOB –Work on the commercial services strategy is complete; work continues on the draft (Environmental Impact Statement (EIS) for partnership with the US Forest Service on formalizing the Commercial Use Authorization (CUA) program for canoe livery operations at Niobrara National Scenic River.
- OZAR015-14 – Work has been put on hold to begin work on the prospectus for Big Spring Lodge (rustic lodge, cabins and restaurant) in Ozark National Scenic Riverways. The park and region have determined they want to close the operations for rehabilitation work and visitor service reconfiguration.
- ISRO006-14 – Work continues on the prospectus for seaplane service to Isle Royale National, which is planned to be released after the busy season this summer. The region has just completed a sale/transfer with a new operator.
- HOSP001-14 - We continue to develop the prospectus for the mountain tower at Hot Springs National Park, which provides retail and a scenic overlook, and plan to release it later this year. We have been working with the WASO Office of Asset Management on determination of remaining LSI for this contract. We just received some materials from WASO and are currently reviewing where we are with the contract. We will be requesting financial assistance from WASO Finance for the FFA.
- INDU001-14 –The prospectus is planned to be released for a new contract for food and beverage services at the Dune climb area within Indiana Dunes National Lakeshore in the summer of 2014.
- OZARXXX-15 – Work continues on developing the prospectus for multiple canoe/tube/kayak rentals and shuttle services contract within Ozark National Scenic Riverways with a planned release this autumn. The park is in the middle of a new General Management Plan (GMP) and work is underway to determine how that affects the 25 new contracts.
- JEFF new contract –Work continues on developing a prospectus for visitor services for the expanded visitor center at the Arch in St. Louis.
- Cuyahoga Valley NP has multiple leases to provide farming/farm stands within the Countryside Initiative farm lease program to preserve the cultural landscape within the park. A new RFP for Edgar Farm is projected for release this spring.

National Capital Regional Update

Prospectuses, New Contracts and Leases

- NACC003 – Work continues on the prospectus for the region’s largest concession contract encompassing operations in six park units in the National Capital Region.
- NACE006 - Prospectus development has begun for the James Creek Marina. The previous effort (in 2010) did not result in an awarded contract.
- Transportation contracts (National Mall) – Work continues on the prospectus for the National Mall operation. The Department of Army plans to take over the tours at Arlington National Cemetery at the end of the year.
- NACE003 - Preliminary analysis has been started on the Buzzard Point marina to determine feasibility for continued operations.

Planning

- Golf courses (East Potomac, Langston, and Rock Creek) – This project will be restarted in the next few months.

Northeast Regional Update

Prospectuses, New Contracts and New Leases

- CC-ACAD001- This contract is planned to be awarded when the Congressional notice period expires in April.
- CC-COLO006—This prospectus was issued on March 10 with proposals due June 9.
- GATE Sandy Hook: food vending will continue to be authorized this summer through Commercial Use Authorizations (CUAs).
- GATE003 - Great Kills Marina - A temporary contract is planned to be awarded in the next few weeks to continue operations at this location.
- ASIS001-14 –This contract is planned to be awarded for equipment rentals, food and beverage, merchandise, and other services this spring.
- CACO003-15 - This contract is planned to be awarded for the operation of the Truro Golf Course and associated retail and F&B this spring.

Planning

- BOST002-14 – The prospectus for a food and beverage operation is projected to be released (for the third time) in Q3 FY14. The operation is within Boston National Historic Park, in Building 10 in the Charlestown Navy Yard adjacent to the USS Constitution, and the oldest commissioned warship afloat in the world, USS Cassin Young, a World War II-era destroyer, and the USS Constitution Museum. Over 1 million people visit the Navy Yard annually. The Navy Yard hosts numerous special events and will play a significant role in the War of 1812 Bicentennial next year. No proposals were received when the prospectus was issued for the first time because of a long shutdown period required for construction after the first season of operation and the second time due to incomplete building rehabilitation (painting and the repair of a deck). The NPS plans to complete the construction before a concessioner would occupy the building.
- GATE001-14 – The prospectus for GATE001 is projected to be released in Q3 FY14. The business opportunity is horse boarding, trail rides, and a snack bar within Gateway National Recreational Area's Jamaica Bay Unit. One of the only horse boarding operations within the New York City limits, Jamaica Bay Riding Academy has a high occupancy rate. While much of Gateway NRA was heavily impacted by Superstorm Sandy, the Jamaica Bay Riding Academy experienced little damage and is conducting business as usual.
- DEWA001-14 –This prospectus is planned to be released this summer for a campground opportunity, including a merchandise and pre-packaged food & beverage retail space within Delaware Water Gap NRA.
- GATE Sandy Hook: mobile food vending –A prospectus is being developed and planned to issue in late FY14 or early FY15 for operations beginning summer 2015.

Staffing

- Josh Yocum, former financial analyst, left in January for a position in the private sector. The Regional Office is backfilling behind Josh, with an anticipated entrance on duty in early May. Ethan McKinley currently is on a detail to Valley Forge NHP as the administrative officer.

Pacific West Regional Update

Prospectuses, New Contracts and New Leases

- CC-LAKE004 - This contract was awarded to ARAMARK Sports and Entertainment, Inc., for the operation of boat sightseeing tours and other related services within Lake Mead National Recreation Area.
- CC-MORA002 - This contract will be awarded to Rainier Guest Services, LLC when the Congressional notice period ends.
- CC-LARO001 –This contract will be awarded to Dakota Columbia Rentals, LLC when the Congressional notice period ends.
- MOJA001 – The solicitation has been cancelled and this concession has ceased operations at this time.
- PORE002-13 –A temporary contract was issued to provide guided horseback rides within Point Reyes National Seashore while work continues on a prospectus for a long-term contract.
- ORCA001 –No responsive proposals were received and the prospectus and the underlying business opportunity are currently being re-evaluated.
- GOGA011/012/013 - An RFP for three equestrian leases at Golden Gate National Recreation Area has closed and proposals are currently being evaluated.

Planning

- LAKE007 - The prospectus for the operation of a full service marina at Katherine Landing on Lake Mohave within Lake Mead National Recreation Area is being finalized and projected for a March 2014 release.
- YOSE003 – The prospectus for the El Portal Market at Yosemite National Park is projected to be released in the third quarter of FY14.
- YOSE004 - The prospectus for lodging, food service, retail, and related services at Yosemite National Park is projected to be released in the third quarter of FY14. The NPS released the Merced River Plan in February 2014 with the Record of Decision expected by the end of March 2014.
- LAKE006 - Prospectus development is currently underway for the operation of a full service marina operation at Las Vegas Boat Harbor at Lake Mead National Recreation Area.
- PORE002 - Prospectus development is currently underway for guided horseback rides within Point Reyes National Seashore.
- OLYM008 - Prospectus development is currently underway for the Sol Duc operation at Olympic National Park.
- SEKI004 – Prospectus development is underway for the lodging, food services, retail, and related services at Sequoia National Park.

Southeast Regional Update

Prospectuses, New Contracts and New Leases

- BISO001 – Proposals have been received for this prospectus to provide back country lodging and it is planned to award the new contract in June 2014.
- CC-BLRI009 - This contract was awarded to provide retail and food/beverage at Mabry Mill along the Blue Ridge Parkway to Cape Leisure Corporation on January 1, 2014.
- CAHA004 –Proposals have been received for this prospectus to provide marina services and boat fishing services at Cape Hatteras National Seashore and it is planned to award the contract in the summer of 2014.

- CHAT002 - Proposals have been received for this prospectus to provide watercraft rentals and retail services at Chattahoochee River National Recreation Area and it is planned to award the contract in the summer of 2014.
- GRSM001 - Proposals have been received for this prospectus to provide campground retail services at Cades Cove within the Smoky Mountains National Park and it is planned to award the contract January 1, 2015.
- GUI5003 –This prospectus was released to provide passenger ferry services along with retail and food/beverage on February 26, 2014, with proposals due on May 21. It is planned to award the contract in March of 2015.
- TIMU001 – This prospectus was released for a new ferry service contract on January 29, 2014, with proposals due on April 2.

Planning

- BISO005 – A prospectus to operate a horse camp at Big South Fork National River and Recreation Area is projected to be released in the spring of 2014.
- BLRI003 –A prospectus for lodging, retail, and food/beverage services at Pisgah Inn is projected to be released in the spring of 2014.
- CUIS001 – A prospectus to provide ferry services within Cumberland Island National Seashore is projected to be released in the spring of 2014.
- EVER001 – A prospectus for lodging, marina, and food/beverage services at Flamingo within Everglades National Park is projected to be released in the spring of 2014.
- GRSM004 – A prospectus to provide horse stabling at Cades Cove Riding Stables within Great Smoky Mountains National Park is projected to be released in the fall of 2014.
- GRSM007 – A prospectus to provide horse stabling at Smokemont Riding Stables within Smoky Mountains National Park is projected to be released in the spring of 2014.
- VIIS001 – A prospectus to provide lodging, retail, and food/beverage services at Cinammon and Trunk Bays within the Virgin Islands National Park is projected to be released in the spring of 2014.

Concession Contract Backlog Update

Action on 1965 Act Contracts During FY2013

- Alaska Region – No backlog contracts
- Intermountain Region –
 - Issued a prospectus for MEVE001
- Midwest Region - No backlog contracts
- National Capital Region
- Northeast Region - no backlog contracts
- Pacific West Region
- Southeast Region

Backlog of expired 1965-Act contracts on October 31, 2013	19
Releases (1st time only)	1
New additions	0
Remaining backlog	18

Projected Releases through December 2014

Region	Contract ID No.	1965/1998	Projected Release Qtr/FY	Most Recently Reported Gross Receipts (Rounded)	Services
ARO	DENAXXX (6)	1998	3/14	\$0 - \$730,000	Mountaineering
ARO	DENA001	1998	4/14	\$22.4 million	Transportation, retail, F&B
ARO	GLBA001	1998	3/14	\$1.98 million	Lodging, retail, F&B, tour boat
ARO	KATMXXX	1998	3/14	\$20,000	Sport fishing and boat storage
IMR	CACH001	1998	1/15	\$3.1 million	Lodging, F&B, retail
IMR	CURE001	1998	1/15	\$558,000	Marina services
IMR	DINOXXX (12)	1998	3/14	\$37,000 - \$444,000	White water rafting
IMR	GLCA021	1998	3/14	\$152,000	Medical clinic
IMR	GRTE046	1998	3/14	\$12,000	Guided horseback rides
IMR	PEFO001	1965	4/14	\$2.2 million	Lodging, retail, F&B
IMR	ROMO003	1998	1/15	\$166,000	Climbing instruction
IMR	WWSA001	1998	3/14	\$1.25 million	Retail, F&B
IMR	YELLXXX (46)	1998	1/15	Varies	Backcountry stock
IMR	ZION001	1998	2/14	\$377,000	Trail rides
MWR	HOSP001	1998	1/15	\$714,000	Retail, observation tower
MWR	INDU001	1998	4/14	NEW	F&B, rental equipment
MWR	ISRO006	1998	4/14	\$172,000	Air taxi
NCR	NACE006	1998	1/15	\$1.5 million	Marina services
NCR	NAMA002	1998	4/14	\$12.6 million	Tours
NER	BOST002	1998	3/14	\$267,000	F&B
NER	COLO006	1998	2/14	\$400,000	F&B
NER	DEWA001	1998	3/14	\$360,000	Campground/store
NER	GATE001	1998	3/14	\$1 million	Equestrian Services
NER	GATE017	1998	4/14	\$2 million	Marina services
NER	GATEXXX	1998	4/14	NEW	Mobile food trucks- Sandy Hook
NER	GATE020	1998	1/15	\$836,000	Golf
PWR	LAKE007	1965	2/14	\$4.4 million	Marina services
PWR	OLYM008	1998	1/15	\$2.1 million	Lodging, F&B, retail
PWR	SEKI004	1965	4/14	\$9.1 million	Lodging, F&B, retail
PWR	YOSE003	1998	3/14	\$986,000	Grocery
PWR	YOSE004	1965	3/14	\$132 million	Lodging, F&B, retail, tours, transportation
SER	BISO005	1998	3/14	\$34,671	Horse Camp
SER	BLRI003	1998	3/14	\$3.2 million	Lodging, retail, F&B
SER	CUIS001	1998	3/14	\$830,000	Ferry
SER	EVER001	1998	3/14	\$1.7 million	Lodging, F&B, retail, marina, boat tours
SER	GRSM004	1998	1/15	\$550,000	Horse Stable
SER	GRSM007	1998	3/14	\$325,000	Horse Stable
SER	VIIS001	1965	3/14	\$2.9 million	Lodging, F&B, retail